

## YOUR GUIDE TO PROCESSING A DEAL

Quote monthly pricing to Customer via :

- Flexirent's Excel Quoting Calculator (can request Calculator via email from [customerservice@flexigroup.co.nz](mailto:customerservice@flexigroup.co.nz)) or your local FlexiGroup Area Manager.
- or call 0800 444827 for Quote (pass on Quote# to customer if they are not with you). If your customer's with you, you can stay on the phone and proceed immediately with an Application



### CUSTOMER APPLICATION

#### CUSTOMER PRESENT

SALESPERSON CALL  
0800 444 827



#### CUSTOMER OFF SITE

SALESPERSON CALL  
0800 444 827

- Let Flexi consultant know you have a customer wishing to apply
- Answer the consultant's questions.

- Let Flexi consultant know you wish to set up a Quote and will get customer to call
- Note Quote Reference#
- Instruct Flexi consultant to email or fax documents to you (or the customer) once approved.

Hand the phone to the customer who will be interviewed.

Customer will give phone back to you. Listen; specify to consultant to fax or email documents to you.

Call customer. Instruct them to call 0800 444 827 and quote the reference you were given.



### PAPERWORK & PAYMENT

Follow instructions on cover Page of Customer Paperwork.  
Fax completed paperwork to 0800 444 864 or scan and email to [nzsettlements@flexigroup.co.nz](mailto:nzsettlements@flexigroup.co.nz)